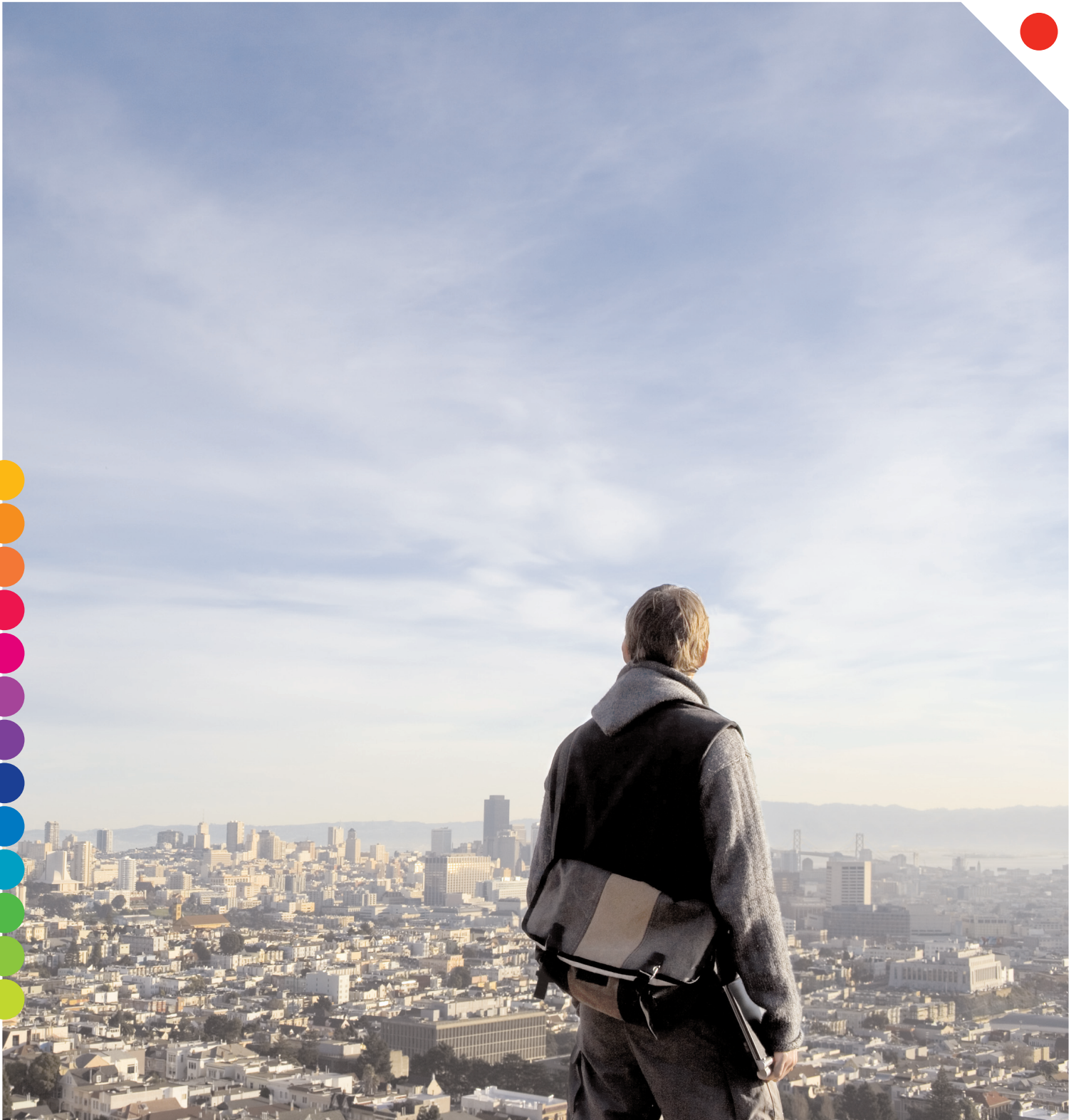
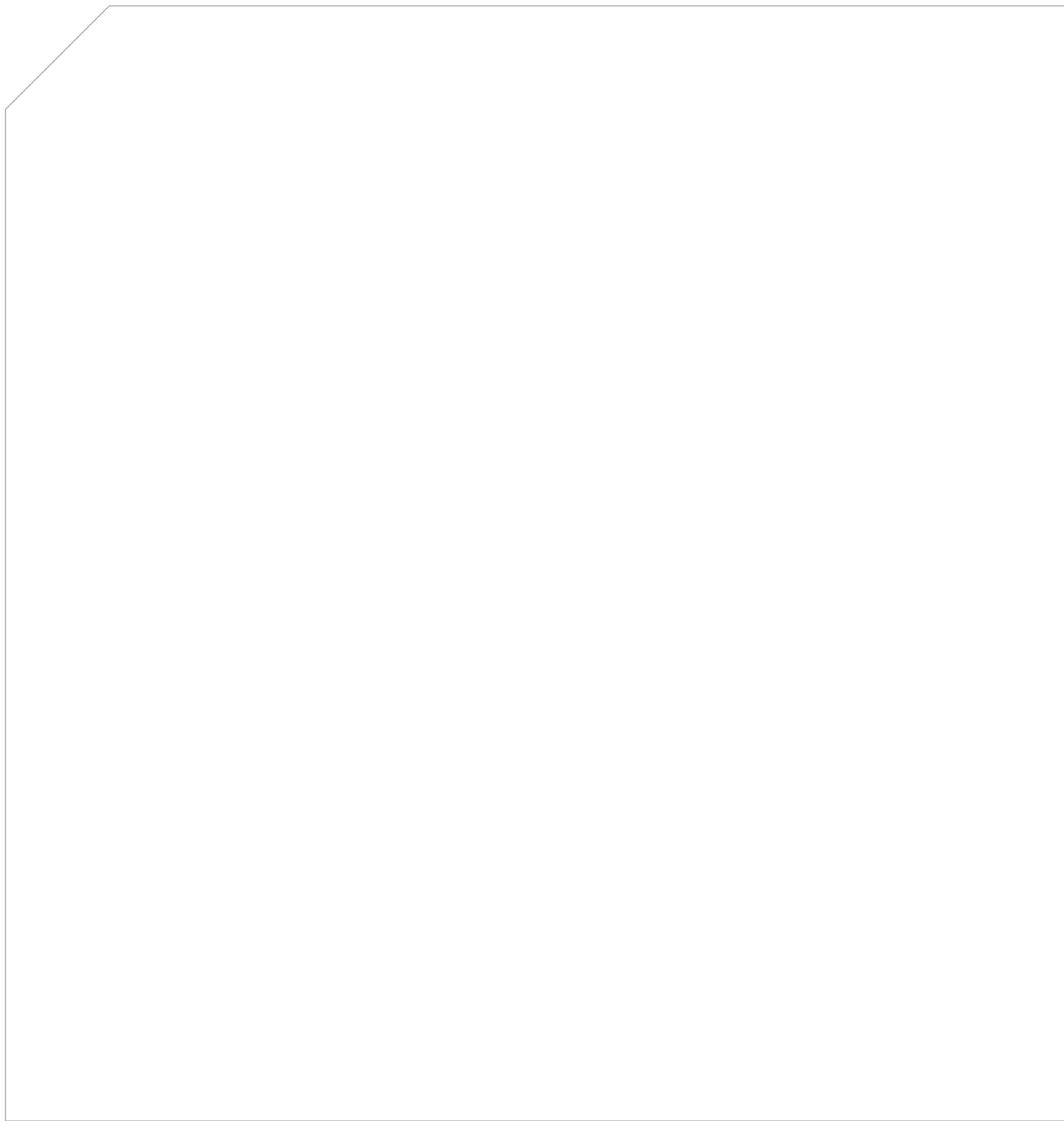




# Cisco Channel Partner Program





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Welcome to Fast Lane	5
Partner Certification Service: What Fast Lane can do for you	7
Partner Certifications	9
Select Certification	9
Premier Certification	9
Silver Certification	10
Gold Certification	11
Partner Specializations	13
SMB	13
Express Unified Communications	13
Express Foundation	14
Advanced Routing & Switching	15
Advanced Security	16
Advanced Unified Communications	18
Advanced Wireless LAN	20
Advanced Data Center Networking Infrastructure	21
Advanced Data Center Storage Networking	23
Master Specializations	24
Fast Lane Offerings	25

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## Welcome to Fast Lane

Fast Lane is proud to present the new Cisco Channel Partner Program brochure. This fully updated guide covers the latest partner program developments and details, and skill and certification requirements for each Partner Specialization.

For years the skill deficit has been a cause of great concern for many companies within the IT industry. However, through an innovative and comprehensive approach to training, Fast Lane are now delivering a constant stream of talent to ensure the ever expanding demand for Cisco certified engineers is sufficiently catered for.

It has been one of the reasons Fast Lane has been awarded Cisco European Learning Partner of the Year 2009. Thierry Drillhon, Vice President Worldwide Channels European Markets, Cisco: *“By collaborating with Cisco country teams, Fast Lane have developed measurable talent programs designed to address the IT talent gap.”* One of these is the Partner Talent Program Fast Lane started in 2007 in cooperation with Cisco and Randstad IT Services. The program has created more than 40 certified professionals in CCNP, CCVP and CCSP. The Centrum Arbeidsmarktvraagstukken ICT (CA-ICT) has awarded this program with the Employability Impulse.

We thank you for your continued co-operation and look forward to working with you in the future.

**Herman Goedman**  
Managing Director, Fast Lane Benelux



# Partner Certification Service: What Fast Lane can do for you

Partner status offers a wide range of benefits to companies seeking to differentiate themselves from competitors. However, before such status can be achieved, they must first comply with a strict set of criteria. The higher the partner level, the more stringent these requirements become.

## What May Happen

Often the criteria will change with little prior notification, and partners will need to make the necessary arrangements in a very short period of time. In such situations companies may find themselves struggling to organize the associated training in the time available. The course in question may not be scheduled to run publicly, resulting in the incursion of enormous costs for a class that has to be held privately or attended abroad. Furthermore, the employees in question may need to suddenly be pulled out of work, causing additional problems for the organization.

Fast Lane understand the benefits and brand differentials a company can derive from participating in Channel Partner certification but, above all, we appreciate the complexities and risks involved in the program. After years of designing training programs around Cisco certification, we have developed a high level of understanding for this complex and ever changing process. We use this vast experience to ensure our customers have effective training programs, meet their certification deadlines and reap the full rewards of Cisco Channel Partner status.

## What To Do?

The training program you require will be dependent on the certification your company wishes to achieve or maintain. In this brochure, we provide a comprehensive training overview for each role and certification.

## Why Choose Fast Lane?

Fast Lane offers a complete partner certification service. We will work with you to establish which status is appropriate for your company and then formulate a plan to ensure this is achieved on schedule and within budget.

When training with Fast Lane you will receive the official authorized Cisco course material and you will also use our professional lab equipment. Fast Lane works with Cisco certified instructors exclusively: instructors with extensive real world experience and excellent didactical skills.

## What Are The Benefits?

By working with Fast Lane and capitalizing on our extensive experience in the industry, your company will enjoy a number of benefits. Employees will attend high quality training, ensuring they develop the skills and knowledge required to effectively perform their roles, and your company will be able to maintain its partner status without the business suffering in the short term. Furthermore, any sudden or unexpected developments in the program will be brought immediately to your attention and an effective plan of action will be devised.

## Frans Wittenberg, Head of technical operations - Channels, Cisco

"The existence of a well educated and appropriately certified partner channel is of vital importance to Cisco. It is therefore a great reassurance that such a wide range of partners continue to strive for certification. As a Cisco Learning Solutions Partner, Fast Lane fulfils a crucial role in this education process and, consequently, I strongly advise our partner channel to work alongside Fast Lane in order to ensure they can achieve and maintain their Cisco Certification."

# Partner Certifications



## Select Certification

### Overview

Cisco Select Certification recognizes and rewards partners that have achieved the SMB Specialization. The SMB Specialization focuses on small and medium-sized business customers that have fewer than 250 employees. Select Certification reflects a partner's technology and business expertise specific to the SMB market and can help partners build customer satisfaction and loyalty, while increasing their exposure to new customers.

### Specialization Requirements

- SMB Specialization

### Role Sharing

The Engineer role combines System Engineer and Field Engineer. One individual may fill both Account Manager and Engineer roles.

### Certified Role Requirements

Cisco Career Certifications are not required.

Title	Account Manager	Engineer
SMB Specialization	1	1

## Premier Certification

### Overview

Cisco Premier Certification recognizes and rewards partners that have achieved the Express Foundation Specialization. This foundational specialization expands technical competency in the integration of basic routing and switching, wireless LANs, and security technologies. In addition, Premier Certified Partners have integrated a basic level of Cisco Lifecycle Services into their offerings and have demonstrated a measurably high level of customer satisfaction.

### Specialization Requirements

- Express Foundation

### Role Sharing

- A single qualified individual may fill the Account Manager role in up to a total of 4 specializations.
- A single qualified individual may fill the System Engineer role in up to a total of 2 specializations.
- A single qualified individual may fill the Field Engineer role in up to a total of 2 specializations.

Individuals may not cross-populate between the Account Manager, System Engineer and Field Engineer roles. SMB, CRM Express and VPN-Firewall specializations are not limited by the above allocation rules.

### Certified Role Requirements

Title	Account Manager	System Engineer	Field Engineer
Express Foundation	1	1	1



## Silver Certification

### Overview

The Cisco Silver Certification designation recognizes partners that have either achieved two of the following four advanced specializations: Unified Communications, Routing and Switching, Security, and Wireless LAN; or have achieved the Express Unified Communications Specialization and one of the following advanced specializations: Routing & Switching, Security, or Wireless LAN. In addition, Silver Certified Partners have integrated Cisco Lifecycle Services into their offerings and demonstrated a measurably high level of customer satisfaction.

While Silver Certification recognizes partners for their broad technical skills, Master Specialization recognizes partners for achieving the deepest level of expertise in a specific Cisco technology. Cisco Silver Certified Partners can further expand their expertise by achieving Master Security Specialization or Master Unified Communications Specialization.

### Specialization Requirements

Any two of the following Advanced Specializations:

- Advanced Unified Communications
- Advanced Routing & Switching
- Advanced Security
- Advanced WLAN

or

- Express Unified Communications plus one of:
  - Advanced Routing & Switching
  - Advanced Security
  - Advanced WLAN

### Role Sharing

Please refer to the Role Sharing paragraph (Premier Certification) on page 8.

### Certified Role Requirements

Title	Account Manager	System Engineer	Field Engineer
Express Unified Communications	1	1	-
Advanced Routing and Switching	1	1	1
Advanced Unified Communications	1	1	1
Advanced Security	1	1	1
Advanced Wireless LAN	1	1	1

CCIE requirements for Certification: Silver = 2.

CCIE can satisfy any technical CCx specialization role.

## Gold Certification

### Overview

The Cisco Gold Certified Partner designation offers the highest level of branding, economic incentives, and differentiation as a reward for loyalty to Cisco, for capabilities in providing value-added services, and for a commitment to customer success. Cisco Gold Certified Partners have attained the broadest range of expertise across multiple technologies by achieving all of the following four advanced specializations: Unified Communications, Routing and Switching, Security, and Wireless LAN. In addition, Gold Certified Partners have integrated Cisco Lifecycle Services into their offerings and demonstrated a high level of customer satisfaction.

While Gold Certification recognizes partners for the broadest technical skills, Master Specialization recognizes partners for achieving the deepest level of expertise in a specific Cisco technology. Cisco Gold Certified Partners can further expand their expertise by adding a Master Security Specialization or Master Unified Communications Specialization.

### Specialization Requirements

- Advanced Unified Communications
- Advanced Routing and Switching
- Advanced Security
- Advanced Wireless LAN

### Role Sharing

Please refer to the Role Sharing paragraph (Premier Certification) on page 8.

### Certified Role Requirements

Title	Account Manager	System Engineer	Field Engineer
Advanced Routing and Switching	1	1	1
Advanced Unified Communications	1	1	1
Advanced Security	1	1	1
Advanced Wireless LAN	1	1	1

CCIE requirements for Certification: Gold = 4.

CCIE can satisfy any technical CCx specialization role.

# Partner Specializations



## SMB

Account Manager

Training	Duration	Exam
SMB Solutions for Account Managers (SMBSAM)	2	650-175 SMBAM

Engineer

Training	Duration	Exam
SMB Solutions For Engineers (SMBSEN)	2	650-180 SMBEN

## Express Unified Communications

Account Manager

Certification	Training	Duration	Exam
Cisco IP Communications Express Sales Specialist	Cisco Sales Expert (CSE)	2	646-204 CSE
	Unified Communications Express AM (UCXAM)	web based	646-223 UCXAM
	Cisco Lifecycle Services Express (LCSE)	2	650-393 LCSE

Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Certified Network Associate Voice (CCNA Voice)	Implementing Cisco IOS Unified Communications (IIUC)	5	640-460 IIUC
Cisco IP Communications Express Specialist	Implementing Cisco IOS Unified Communications Part 2 (IIUC2)	5	642-145 IIUC2
	Cisco Lifecycle Services Express (LCSE)	2	650-393 LCSE

## Express Foundation

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Express Foundation Sales Specialist	Express Foundation for Account Managers (CXFA)	1	646-363 CXFA

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-816 ICND2 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Express Foundation Design Specialist	Express Foundation for System Engineers (CXF)	5	642-373 CXFS

\*) Recommended prerequisites

### Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-816 ICND2 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Express Foundation Field Specialist	Express Foundation for Field Engineers (CXF)	5	642-383 CXFF

## Advanced Routing & Switching

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Routing & Switching Sales Specialist	Routing and Switching Advanced Sales (RSAS)	web based	646-003 ARSAM
	Cisco Wide Area Application Services for Account Managers (WAASAM)	web based	646-656 WAASAM
	Cisco Lifecycle Services Express (LCSE)	1	650-393 LCSE

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
	Implementing Cisco Quality of Service (QoS) *)	5	642-642 QOS
	Building Scalable Cisco Internetworks (BSCI) *)	5	642-901 BSCI
Cisco Routing and Switching Solutions Specialist	Routing and Switching Solutions for System Engineers (RSSSE)	2	642-061 RSSSE
	Cisco Wide Area Applications Services (CWAAS)	5	642-654 WAASSE
	Cisco Lifecycle Services Advanced Routing and Switching (LCSARS)	web based	650-059 LCARS

\*) Recommended prerequisites

Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	640-816 ICND2
	CCNA Bootcamp (CCNABC)	5	640-802 CCNA
Cisco Certified Network Professional (CCNP)	Building Scalable Cisco Internetworks (BSCI)	5	642-901 BSCI
	Building Cisco Multilayer Switched Networks (BCMSN)	5	642-812 BCMSN
	Implementing Secure Converged Wide Area Networks (ISCW)	5	642-825 ISCW
	Optimizing Converged Cisco Networks (ONT)	5	642-845 ONT
	Implementing Cisco Quality of Service (QoS) *)	5	642-642 QOS
Cisco Routing and Switching Field Specialist	Advanced Routing and Switching for Field Engineers (ARSFE)	5	642-066 ARSFE
	Cisco Wide Area Application Service (CWAAS)	5	642-653 WAASFE
	Cisco Lifecycle Services Advanced Routing and Switching (LCSARS)	web based	650-059 LCARS

\*) Recommended prerequisites

## Advanced Security

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Security Sales Specialist	Advanced Security for Account Managers (ASAM)	web based	646-563 ASAM

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
	CCNA Bootcamp (CCNABC) *)	5	640-816 ICND2
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Security Solutions and Design Specialist	Security Solutions for Systems Engineers (SSSE)	5	642-566 SSSE

\*) Recommended prerequisites

Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-816 ICND2 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Certified Network Associate Security (CCNA Security)	Implementing Cisco IOS Network Security (IINS)	5	640-553 IINS
Cisco Certified Security Professional (CCSP)	Securing Networks with Cisco Routers and Switches (SNRS)	5	642-503 SNRS
	Securing Networks with ASA Foundation (SNAF)	5	642-524 SNAF
	Implementing Cisco Intrusion Prevention System (IPS)	5	642-533 IPS
	Implementing Cisco NAC Appliance (CANAC) or Implementing Cisco Security Monitoring, Analysis and Response System (MARS)	3 4	642-591 CANAC 642-545 MARS
	Securing Networks with ASA Advanced (SNAA)	5	642-515 SNAA
	Cisco Lifecycle Services Advanced Security (LCSAS)	web based	650-575 LCSAS



## Advanced Unified Communications

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Advanced IP Communications Sales Specialist	IP Communications Advanced Sales (IPCAS)	web based	646-230 AUCAM
	Cisco Lifecycle Services Express (LCSE)	2	650-393 LCSE

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco IP Telephony Design Specialist	Cisco Unified Communications Architecture and Design (UCAD)	5	642-415 UCAD
	Cisco Lifecycle Services Advanced Unified Communications (LCSAUC)	web based	650-251 LCSAUC
	Implementing Cisco Quality of Service (QoS)	5	642-642 QOS

\*) Recommended prerequisites

Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-816 ICND2 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Certified Network Associate Voice (CCNA Voice)	Implementing Cisco IOS Unified Communications (IUC)	5	640-460 IUC
	or Cisco Voice over IP (CVOICE)	5	642-436 CVOICE
Cisco Certified Voice Professional (CCVP)	Cisco Voice over IP (CVOICE)	5	642-436 CVOICE
	Implementing Cisco Unified Communications Manager Part 1 (CIPT1)	5	642-446 CIPT1
	Implementing Cisco Unified Communications Manager Part 2 (CIPT2)	5	642-456 CIPT2
	Implementing Cisco Quality of Service (QoS)	5	642-642 QoS
	Troubleshooting Cisco Unified Communications Systems (TUC)	5	642-426 TUC
	Cisco Lifecycle Services Advanced Unified Communications (LCSAUC)	web based	650-251 LCSAUC

In addition to the above unique individual role requirements, the following four Cisco Qualified Specialist badges are required. Any individual(s) who holds the above Cisco Qualified Specialist badges can meet this requirement, regardless of whether or not they are filling the required job roles.

Certification	Training	Duration	Exam
Cisco IP Contact Center Express Specialist	Unified Contact Center Express and Unified IP IVR Deployment (UCCXD)	5	642-164 UCCX

Certification	Training	Duration	Exam
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Unity Design Specialist	Cisco Unity Design and Networking (CUDN)	4	642-072 CUDN
	Implementing Cisco Unified Messaging (IUM)	5	

Certification	Training	Duration	Exam
Cisco Unity Support Specialist	Implementing Cisco Unified Messaging (IUM)	5	642-105 IUM

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-816 ICND2 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Rich Media Communications Specialist	Implementing Cisco IP Video Conference Rich Media Communications (ICRMC)	web based	642-481 CRMC
	Cisco Voice over IP (CVOICE)	5	642-436 CVOICE

## Advanced Wireless LAN

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Advanced Wireless LAN Sales Specialist	Wireless LAN Advanced Sales (WLAS)	web based	646-588 AWLANAM
	Cisco Lifecycle Services Express (LCSE)	2	650-393 LCSE

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Advanced Wireless LAN Design Specialist	CWLF/CWLAT Bootcamp (CWLPW)	5	642-586 AWLANSE
	Cisco Lifecycle Services Advanced Wireless LAN (LCSAWLAN)	web based	650-621 LCSAWLAN

\*) Recommended prerequisites

### Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Advanced Wireless LAN Field Specialist	CWLF/CWLAT Bootcamp (CWLPW)	5	642-587 AWLANFE
	Cisco Lifecycle Services Advanced Wireless LAN (LCSAWLAN)	web based	650-621 LCSAWLAN

## Advanced Data Center Networking Infrastructure

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Data Center Networking Sales Specialist	Data Center Solutions Sales (DCSS)	web based	646-976 DCNS

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1) *)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2) *)	5	
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Data Center Networking Infrastructure Design Specialist	Designing Cisco Data Center Network Infrastructure (DCNID)	5	642-971 DCNID

\*) Recommended prerequisites

### Field Engineer

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-802 CCNA
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
Cisco Certified Network Professional (CCNP)	Building Scalable Cisco Internetworks (BSCI)	5	642-901 BSCI 642-892 Composite
	Building Cisco Multilayer Switched Networks (BCMSN)	5	
	Implementing Secure Converged Wide Area Networks (ISCW)	5	642-825 ISCW
	Optimizing Converged Cisco Networks (ONT)	5	642-845 ONT
Cisco Data Center Networking Infrastructure Support Specialist	Implementing Cisco Data Center Network Infrastructure 1 (DCNI-1)	5	642-973 DCNIS-1
	Implementing Cisco Data Center Network Infrastructure 2 (DCNI-2)	5	642-974 DCNIS-2

In addition to the above unique individual role requirements, the following two Cisco Qualified Specialist badges are required. Any individual(s) who holds the above Cisco Qualified Specialist badges can meet this requirement, regardless of whether or not they are filling the required job roles.

Certification	Training	Duration	Exam
Cisco Certified Design Associate (CCDA)	Designing for Cisco Internetwork Solutions (DESGN)	5	640-863 DESGN
Cisco Data Center Application Services Design Specialist	Designing Cisco Data Center Application Services (DCASD)	5	642-972 DCASD

Certification	Training	Duration	Exam
Cisco Certified Network Associate (CCNA)	Interconnecting Cisco Network Devices Part 1 (ICND1)	5	640-822 ICND1 640-816 ICND2
	Interconnecting Cisco Network Devices Part 2 (ICND2)	5	
	CCNA Bootcamp (CCNABC)	5	640-802 CCNA
Cisco Data Center Application Services Support Specialist	Implementing Cisco Data Center Application Services (DCASI)	5	642-975 DCASI

## Advanced Data Center Storage Networking

### Account Manager

Certification	Training	Duration	Exam
	Cisco Sales Expert (CSE)	2	646-204 CSE
Cisco Data Center Storage Networking Sales Specialist	Data Center Solutions Sales (DCSS)	web based	646-976 DCNS

### Systems Engineer

Certification	Training	Duration	Exam
Cisco Data Center Storage Networking Design Specialist	Designing Cisco Storage Network Solutions (DCSNS)	5	642-355 CSSDS

### Field Engineer

Certification	Training	Duration	Exam
Cisco Data Center Storage Networking Support Specialist	Implementing Cisco Storage Network Solutions (ICSNS)	5	642-356 CSSSS
	Implementing Cisco Advanced Storage Network Solutions (IASNS)	5	

# Master Specializations

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The Cisco Master Specialization is targeted at an elite group of partners that have the most in-depth technology skills and have demonstrated success in selling, deploying, and providing services for more sophisticated Cisco solutions. Partners with a highly qualified practice in a given technology can achieve Master Specialization regardless of their certification level. Additionally, Master Specialization provides a higher level of distinction for partners and helps to highlight the expertise they bring to their field.

Cisco currently offers the Master Unified Communications Specialization and Master Security Specialization. To find out more on requirements to achieve these specializations please contact Fast Lane.



# Fast Lane Offerings



As an Authorized Cisco training provider, Fast Lane offers the following services:

- ATP Partner training for:
  - Rich Media Communications
  - Wireless Mesh
  - Unified Contact Center Enterprise
  - Cisco Customer Voice Portal
  - Video Surveillance
  - Telepresence
- Other ATP Training:
  - IPTV
  - Digital Media
- Advanced Services Training Partner
- Technology focus around Unified Communications, Wireless, Data Center and Security
- CCIE programs
- Certification and skills development
- Consulting



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**Colofon**

Design and lay-out: vandenboogaard [ontwerp & realisatie], Bilthoven

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